

Spring Board Retreat:

- The retreat will take place on Friday, April 23rd, at 10am and we have scheduled a financial overview presentation with Dr. Peter Ammermann to provide the board with investing and our 49er Shops investment policy information.

F. Bookstore Overview

Ms. Farrington presented a Bookstore overview pertaining to trends within the industry.

- She

The Great Plates program brought in over \$183,337

The Shops are averaging a monthly operating loss of about \$354,000, however, that has been mitigated by an investment gain of over \$340,785 for the quarter. Negative cash flow was around \$503,000 when factoring in the net gain of \$2 million from the second PPP loan.

Capital expenditures are at \$50,501 for the quarter.

- Key Issues and Activities

The Shops received an additional Paycheck Protection Program Loan of \$2 million from the SBA on March 3rd.

A third round of documentation in support of the initial PPP loan forgiveness documentation has been submitted.

The Shops are projecting a \$5.8 million operating loss at current levels with a net \$3.3 million net contribution that has been mitigated by the year's investment gain to date.

There was a recent CalPERS actuarial reassessment resulting in a liability increase of \$1,024,129 that will be booked at year-end.

A prior Board approved pay-down program for this liability amounting to \$500,000 is being deferred due to cash management concerns.

- Capital Status Full Year 2020-2021

Current year expenditures of \$204,058

Recently spent \$32,523 on a storage system upgrade for our IT infrastructure

- Year over Year Financial Statement Overview & Comparison

The Shops Cash/Investments are up \$1 million from last year which is misleading since this includes the following:

\$4 million from the 2 PPP Loans received to date

\$2.3 million investment gains year-to-date

\$400,000 as part of the planned VEBA withdrawal for retiree medical benefits

There are large vendor payments pending for digital textbooks D1DA program.

The Shops net reserve position has moved into negative territory
March and year-to-

